



Energy Sector Trade Mission To Colombia

May 2022

Overview

Colombia is recognized as a market that presents significant opportunities for the international supply chain in Oil and Gas, Renewables, and Clean Technology. The Maritimes Energy Association, with support from ACOA, is leading a trade mission to Colombia in May 2022 to enable organizations from Atlantic Canada to visit the market, learn more about current and upcoming projects, meet with key stakeholders, engage with prospective local partners and identify relevant commercial opportunities via a series of group meetings, site visits and B2B matchmaking.

The mission week will involve a programme in both Bogota and the Colombian Caribbean region, with the additional option of attending the Energy Transition Summit taking place in Bogota the following Tuesday-Wednesday <https://www.chameleonevents.co.uk/events/colombia-energy-transition-summit/>

Recruitment and Eligibility

Recruitment is now open and places will be allocated on a first come first served basis – we hope to have all organizations that wish to travel confirmed no later than Friday 8th April to provide time for development of a bespoke agenda that fits with the objectives of all participants.

Any organization involved in the Energy and Clean Tech sectors, and with a presence in Atlantic Canada, can participate in this initiative.

Firms wishing to arrange a one-to-one discussion on the market and the applicability of their products/services can arrange this by contacting Neil McIntosh at Neil@aiascot.co.uk



Oil and Gas

The Oil and Gas agenda will include sessions with all levels of government, the National Hydrocarbons Agency, leading industry associations such as Campetrol, Acipet and ACP, Operators including Ecopetrol and IOCs active in Colombia e.g. Shell, Repsol, service companies e.g. Coremar and Halliburton, and B2B sessions with prospective local partners and clients.

Organizations from Atlantic Canada that could be a natural fit include: the offshore service/supply sector, goods and services for onshore activity, training and education, environmental services, EOR technologies, CCUS and Clean Tech to support the decarbonization of Oil and Gas production, logistics and related technologies, consultancies.

Renewables

The Renewables/Energy Transition agenda will also include engagement with government, leading industry associations e.g. SER Colombia, Acolgen, regional renewable energy clusters, major project developers e.g. Ecopetrol, Celsia, Vestas, site visits to new projects and a series of B2B activities with local companies.

This program will be suitable for organizations from across the renewable energy supply chain, project developers and financiers, environmental services, waste to energy, energy storage, energy efficiency, hydrogen and CCUS. Consultancies that can advise on the development of projects, infrastructure, and regulations to support the sector would also find this valuable.



Registration Information

Organizations wishing to register for the mission should do so ASAP via Jennifer Tuck Jennifer@maritimesenergy.com and Neil McIntosh Neil@aiascot.co.uk indicating which mission agenda (or a hybrid) they would like to join and/or if they would like to attend the Energy Transition Summit.

Mission fees are \$600 plus HST per company

This includes the group meetings agenda and a custom matchmaking program. For companies wishing to attend the Energy Transition Summit the fee will also include one pass (valued at US \$1495) with additional tickets available at a discounted rate.

